

*BlueShift Consulting*



**Succession Management**

# *BlueShift Consulting*

## Contact



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*BlueShift Consulting*

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When you need help to deal with a succession event, every day counts. BlueShift Consulting will respond quickly; give Charles Doty a call to discuss your situation. We are experts in business transitions like Succession Management and would be happy to talk to you about your particular situation.

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## **Major events change families and companies.**

*Whether someone new is coming into the business or someone valuable is leaving, there will be a Succession Transition. Succession Management is a process developed to help companies get through the transition while maintaining the value of the business.*

*A tremendous amount of value can be gained or lost during a Succession Transition, and many companies are underprepared to deal effectively with the crisis. Each company is different, and often the problems are less related to the business itself and more to the relationships between individuals and groups who own the company. BlueShift Succession Management can provide an objective and neutral partner to help you work through these difficulties while maintaining the value of your business.*

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## **Assessment**

*Our first priority is to understand your needs and objectives during the transition. The first phase of this effort may not take long, but it is an ongoing process that continues through the entire transition. Next, we will analyze the current status of the company with a report on financial status, business processes, personnel, and anything else that is important to understanding the value of the business.*



## **Operations**

*It is vital to maintain the value of the company, continue to operate the business, and assure all involved that it will continue in the future. It may be that the end result will be replacing the missing person or sale of the business. Whatever the ultimate resolution, the future value of the company will be maximized by maintaining good relationships with personnel, supply chain partners, and customers.*



## **Resolution**

*Our goal is to see a successful transition, fulfillment of the needs of the new owners, and success in the goals as they evolve during the transition. We work to see that the value of the company is as much or more as when we started. When you win, we win.*

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## Contact



*Roger Williamson,  
PhD*



*Charles Doty*



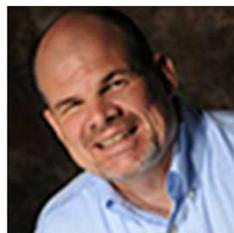
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**The BlueShift Group of  
Trusted Partners**



## **Succession Management**

**We can help.**

[www.BlueShiftConsulting.com](http://www.BlueShiftConsulting.com)